PXT Select[™] Sales: Individual's Feedback Report

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WILEY

INTRODUCTION

The goal of this report is to give you feedback from the assessment you took and help you achieve greater success in your work endeavors.

What's in this report?

DEFINITIONS

On the following pages, each of the styles, traits, and interests that were measured by the assessment will be defined

PERSONALIZED FEEDBACK

You will receive personalized feedback based on your results and how they should be interpreted

What did the assessment I took measure?

THINKING STYLE

- Thinking Style is the ability to process information.
- It includes problem-solving, communication, interaction, and learning skills.

BEHAVIORAL TRAITS

• Behavioral Traits are commonly observed actions that help define who you are.

INTERESTS

• This section may predict your motivation and potential satisfaction with various jobs.

RESULTS INTERPRETATION

THINKING STYLE

Composite Score A reflection of overall learning, reasoning, and problem-solving potential

- You are almost always able to adapt to a variety of training situations.
- It is very likely that you will find it easy to learn the requirements of a new job.
- You may appreciate a challenge while training on new tasks.
- Most likely, you solve problems well, considering solutions from many different perspectives.

Verbal Skill A measure of vocabulary

- Most likely, you would excel in a job that requires strong vocabulary skills.
- You tend to communicate using a diverse vocabulary.
- You are able to read and understand material written in complex and advanced language.
- You probably write with sophistication and precision.

Verbal Reasoning Using words for reasoning and problem solving

- In most situations, you are able to express complex thoughts and ideas.
- Most likely, you are able to reason through detailed and complex verbal information from a variety of sources.
- You tend to be proficient in gathering all types of information and using it to make decisions or solve problems.
- When reading, you easily interpret the main points, and your writing style likely reflects a solid foundation of verbal-reasoning skills.